



HomeLoan
experts

Homeloanexperts.com.au launches the Home Buyers Institute to support home buyers on their property journey

The free course includes training on how to find a dream home, negotiate a deal, get the best loan and avoid costly mistakes.

SYDNEY, NSW, September 2, 2021: Boutique mortgage brokerage Homeloanexperts.com.au has today launched its Home Buyers Institute to help empower home buyers on their property journey.

The course is guided by Homeloanexperts.com.au founder Otto Dargan and supports home buyers through all parts of the home buying process and even includes how to avoid the costly mistakes.

The course takes under two hours to complete and will see home buyers feeling confident to tackle the challenge of buying their property with important information from Dargan's many years of experience.

As a young mortgage broker, Dargan was named Australia's Brightest Broker in 2011 and 2012. In 2019, he made the coveted Mortgage Global 100 list, which recognises industry leaders who have made a difference worldwide.

The course is delivered via a video series and includes a number of additional information packs on topics such as understanding home loans and creating a house-hunting strategy.

"Over the last 18 years, I've learned what works and what doesn't, where people make mistakes and how everyone can get the best deal," said Dargan.

"Some of the big mistakes I've seen include: buying without getting a pre-approval, buying off the plan thinking it has the same risk as buying an established home to delaying buying in a rising market hoping prices will cool off, only to end up paying a lot more when they eventually buy."

"I want to help everyday Australians make smart property decisions. Buying a home can be an overwhelming and complicated process, but it doesn't have to be, and with the information in this course home buyers can feel empowered to tackle it."



HomeLoan experts

Despite the significant growth of the Australian housing market over the last 12 months, home buyers continue to look for ways to get on or move up the ladder.

Homeloanexperts.com.au's Home Buyers Institute covers every part of the home buying process and teaches how to: hunt for a property like a pro, value a property, make an offer that will get accepted and even get the best deal on your home loan. Basically everything home buyers need to secure their dream home.

The course can be found at homeloanexperts.com.au/hbi and is free to access.

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For media enquiries: For an interview with Otto Dargan please call him direct on 0400 148 287.

About Homeloanexperts.com.au

Established in 2006, Homeloanexperts.com.au is an award-winning boutique mortgage brokerage specialising in helping people who are let down by the banks and who are buying a home. With combined experience across a range of lending, including expats, self-employed and bad credit, Homeloanexperts.com.au's brokers help thousands of Australians every year achieve their property goals.